



**Kings County
Workforce Development Board**

Virtual Meeting:
Zoom Link:
Call in Number:
Meeting ID:
Pass Code:
February 17, 2022
10:00 a.m.

MEETING AGENDA

10:00 Call to Order/Chair Directed Introduction

Approval of Minutes – November 4, 2021 (pg. 5)

ACTION

Public Comment and Unscheduled Appearances

Any person may directly address the Board at this time on any item on the agenda, or on any other items of interest to the public, that is within the jurisdiction of the Board. Five (5) minutes are allowed for each item.

Reports

- **Transfer of funds from WIOA Dislocated Worker to Adult**

ACTION

**Workforce Development Board Meetings
First Thursday of every other month at 10:00 a.m.**

March 3	May 5	July 7
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If reasonable accommodations due to a disability are needed please contact Malisa Simon at (559) 852-4937
No less than 3 days prior to the scheduled meeting date
Information relating to open session items is available for review at 124 N. Irwin St, Hanford, CA 93230

**SUMMARY OF AGENDA ITEMS
AND REPORTS**

Reports

- **Career Center Usage Report:** The career center is fully open and currently staffed by JTO. Utilization of the VOS Greeter is sporadic due to usage being made voluntary while COVID restrictions are in place and does not list all visits. A full report of visits by reason are as follows:

Parent Reason	Visit Reason	Individuals	Percent	Average Wait Time
I am here to see a specific staff member	I am here to see a specific staff member	68	43.87%	3 hours, 11 minutes
		68		
N/A	Sassy Car Wash Interview	5	3.23%	0 Minutes
	Rodeway Inn Interview	5	3.23%	0 Minutes
	Rodeway Inn Interview	1	0.65%	0 Minutes
		11		
State - EDD: Veterans Assistance	Veteran Service Navigator	1	0.65%	11 hours, 27 minutes
		1		
State - Other	JTO - Orientation	3	1.94%	3 hours, 25 minutes
		3		
State - Resource Room: Self Service	Resource Center	70	45.16%	0 Minutes
		70		
State - Youth Services	YEOP	2	1.29%	1 hour, 15 minutes
		2		
Parent Reason	Visit Reason	Individuals	Percent	Average Wait Time
	Total Visit Reason Count:	155	100.00%	3 hours, 15 minutes
	Grand Total Number of Individuals:	147		
Total Rows: 8				

- **Grants Report:**

Grant Name	Grant # of Participants to be Served	Actual # of Participants Served to Date	% of Plan Served	Original Amount Awarded	Additional Funding Awarded or Available
Trade and Economic Transition NDWG*	40	126	215%	\$250,000	\$262,000
Prison 2 Employment	12	17	142%	\$145,926	N/A

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CDBG-Micro Business Assistance	TBD	TBD	TBD	TBD	TBD
COVID-19 ER NDWG	32	19	59%	\$100,000	N/A
AB-109	N/A	211	N/A	\$110,000	N/A
EDD ESP Grant	20	TBD-Application Submitted	TBD-Application Submitted	TBD-Application Submitted	TBD-Application Submitted
EDA Better Jobs Grant	TBD-Application in Writing	TBD-Application in Writing	TBD-Application in Writing	TBD-Application in Writing	TBD-Application in Writing

***Grant in closeout.**

- **Youth Report**
 - This item will consist of a brief update on current activities of the Youth Services Unit.
- **Adult/Dislocated Worker Report**
 - This item will consist of a brief update on current activities of the Adult/Dislocated Workers Unit.

AJCC Certification-Indicators and Baseline

The Workforce Innovation and Opportunity Act (WIOA) establishes a framework under which Local Boards are responsible for maintaining a network of high quality, effective AJCCs. To assist in these efforts, the California Workforce Development Board (CWDB), in consultation with an AJCC Certification Workgroup comprised of state-level partners and Local Board representatives, developed objective criteria and procedures for Local Boards to use when certifying the AJCCs within their Local Workforce Development Areas (Local Area).

The WIOA Joint Final Rule outlines three key requirements for AJCC certification: 1) effectiveness of the AJCC, 2) physical and programmatic accessibility for individuals with disabilities, and 3) continuous improvement. California’s certification process is centered on these key requirements and sets a statewide standard of service delivery that ensures all customers consistently receive a high-quality level of service.

KCJTO procured a separate consultant (David Shinder) who previously conducted the assessment and certification. The results of the independent assessment are included for reference. Both documents have been included with this packet.

Recommended Action: Approve the AJCC Certification-Indicators and Baseline, and authorize the Chair and Director to sign the documents.

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ECONOMIC DEVELOPMENT ADMINISTRATION-GOOD JOBS CHALLENGE

EDA’s American Rescue Plan Good Jobs Challenge aims to get Americans back to work by building and strengthening systems and partnerships that bring together employers who have hiring needs with other key entities to train workers with in-demand skills that lead to good-paying jobs. Through the Good Jobs Challenge, EDA is allocating \$500 million to collaborative skills training systems and programs.

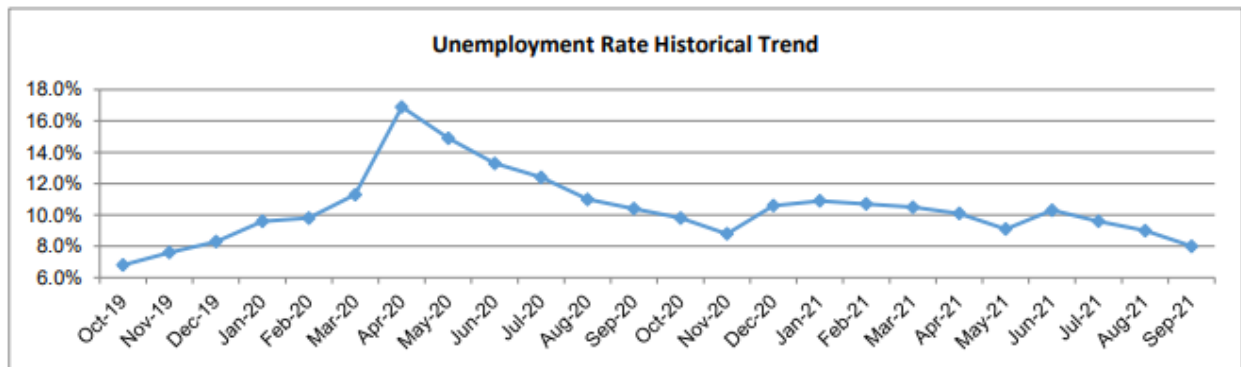
JTO staff are currently collaborating on two different potential projects as follows:

- Central California Workforce Collaborative (CCWC) Application: This application is being made by the ten counties making up the CCWC and counties of the Mother Lode Region. Tentative targets for this application are the health care industry, and multiple counties have committed to this application.
 - Award Target: \$25,000,000
- Kings-Tulare Application: Led by the South Valley Industrial Collaborative, there is a proposed Kings-Tulare Application with manufacturing as the targeted industry..
 - Award Target: \$25,000,000

Recommended Action: No action needed, update only.

Unemployment Rate

The unemployment rate in the Kings County was 8.0 percent in September 2021, down from a revised 9.0 percent in August 2021, and below the year-ago estimate of 10.4 percent. This compares with an unadjusted unemployment rate of 6.4 percent for California and 4.6 percent for the nation during the same period.



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Workforce Development Board
ZOOM Meeting
September 2, 2021
10:00 a.m.

Meeting called to order at: 10:01 a.m. via Zoom

Meeting adjourned at: 10:56 a.m.

Members Present

Nancy Silva, Chair, Silva Dental
Janet Long, Vice-Chair, Bank of the West
Dan Ramirez, Proteus
Jeanette Tackett, JH Tackett
Wendy Lomelli, EDD Workforce Services
Rosendo Flores, EDD LMI
Jey Lace, SCE
Kris Costa, Career Tech Ed
Pauline Hershey, All Valley Printing, Inc.

Staff Present

Lance Lippincott, Director
Malisa Simon, Executive Secretary
Vince Velo, Program Manager
Laura Magana, Program Manager

Guests Present

None

Call to Order/Introduction

The Chair called the meeting to order at 10:01 am and introductions were made.

Approval of Minutes

M/S/C Dan Ramirez/Janet Long to approve the minutes of the prior Workforce Development Board meeting.





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Public Comment and Unscheduled Appearances

None

Reports

- **Career Center Usage report**

Director Lippincott reported out that the numbers on the VOS greeter appear low, but we are not requesting clients to sign in due to frequent sensitization causing issues with the Microsoft Surfaces. There has been an uptake of 3-4 thousand short compared to 2 yrs ago, after reaching out to other county's we have heard its the same for them also.

- **Grant Report**

Director Lippincott reported out to bring attention to the grant team has exceeded the performance and measures on most the grants. One of the really neat ones is the Trade Economic Transition is finalized we were only suppose to serve 40 we actually served 126 out of that grant. The other ones are EDD ESP & EDA better jobs grant we are working on both those right now, EDD ESP partnering with Madera & Fresno its smaller but it is justice involved. The EDA is a \$25 million I will go over that a little later.

- Jeanette - I received an email this morning from the California Franchise Tax Board companies with under 500 employees with a decline of at least 20% in business due to covid can get up to \$150 thousand back in sales tax.

Youth Report- Laura Magana

Laura reported two new staff have been brought on Maggy Lopez and Oscar Ordonez as case managers. We have seen an increase of 80% in work experience placment over the last couple months form 2 up to 10-12, now we are rolling out seven census tracks in Kings County that are high poverty area with 18-24 year olds that are income eligible with us. We will be handing this residential area to our youth team.

We are looking to simplify our intake process originally is the orientation, eligibility, case management all at different appointments. We will start streamlining it with additional support, help get the correct documents from partners to help the clients. Following up more often to let them know we are here for them, more virtual on line services. Do the orientation, eligibility and even case management vurtually especially for those who have transportation problems or childcare issues. A lot of no shows are due to living n rural areas. we have to get our face out there more. Avenal has a new building "Wonderful" they have invited us to secure space out there to be on site for clients.

Sucess story- Youth enrolled in the welding class at ACI back in March 2020, he recieved tution, childcare and millege. He completed the program in August and we put him in a work experience position with Iron Indusrries, at the end of the three moths he was offered a perminate position at \$15 an hr fulltime.

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Adult/Dislocated Worker Report- Vince Velo

Grants NDWG successful, employment recovery national dislocated worker grant, this is when individuals that have been laid off due to covid, there are a few slots left.

Prison to employment grant we have doubled enrollments from our original goal but there are still additional funds that we will request.

The justice involved unit is our most successful with our Senior ETT Carrie Ortiz she does work shops with resume building, application writing and typing tests. Juveniles have some classes along with social classes, how to apply for their DMV permits. Justice involved & CCP have had 267 referrals last 2 yrs, 60% of those have become employed. This program has taught them every aspect of getting jobs. Carrie has done such a great job there has been talk of tentatively adding an additional person over there for an adult & juvenile program.

The Daily Reporting Center is set up for those who are Mandated to report every day to seek services to get them back into the workforce. They are released on their own but required to report for a certain amount of hours. We still need more enrollments but have steadily increased.

AJCC Certs- Lance Lippincott

Director Lippincott reported out every couple of years we are required to re-certify the AJCC that is the Kings County One stop Job Training Center, in the past two years we have hired independent consultants which is David Schindler he has come in to give us an assessment of what can be improved, any gaps. Thank you to Laura she has given a lot of support to get this done. Over all Kings County has rated at a 5, that is the highest score there is on a scale of 1-5 for business services. They no longer use that scale for good reason, we have continuously improved. We came up with a continuously improvement plan, it can address some issues like staff trainings, cross training with partners and organization. Gary who is the new OSO for the One Stop Operator for our area, he came up with a good idea to put together a cloud storage of all the partners recorded training videos so they can be viewed by each organization this gives more flexibility and convenience. Another area we have continued improvement on is the accessibility of ADA compliance in the office we are steadily working it up to make it much more accessible, over all it used to be a 3 to pass and with talking to David his informal account is Kings is consistently in the 4 so it is a very healthy AJCC Certification. We need to get it signed so we will need to get approved by the board today, any questions?

Wendy EDD- I have attended meetings with other county's and I am not sure if Kings County has a discussion session like going over the base line?

Lance responded - We ran it a little different than other county's, they put together work groups to access. The push we want was for a more independent assessment.

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We provided David with just the information for the center for him to access rather than meeting consistently to get more of a third party look of operations as a possible. We did a little differently and the directive is flexible to allow us to do that.

Approval of Motion

M/S/C Kris Costa/Pauline Hershey to approve the motion.

EDA ARPA- Lance Lippincott

Director Lance reported out the discussion at the last board meeting that there was 2 applications out there that Kings County could join, 1) Central California Workforce collaboration application that was the 10 county's CCWC of Motherload coming together centered around Health Care for \$25 million award to push that field along, biomedical engineering, manufacturing and thing along those lines. The other option that is no longer an option was the Kings/Tulare application since that time we got more clarity, all the areas are pushing for CCWC application with the exception of Fresno, they are going to submit their own application, they are a bigger population based and it is their call, their EDC & Workforce are submitting the application them self's. Its a 3rd party agency that is submitting it on their behalf, it is Ashley Swearing. I bring this up because I wanted to update the board more since the last meeting, at this point support for Kings County has been pushed towards the CCWC dual region application for a couple reasons, I have concerns about this Fresno application its very Fresno specific, most the money would stay in Fresno so I don't think Kings County see's much of a benefit form this.

The other 10 county 2 region application these are groups we have worked with for years, Stanislaus, Madera, Kern and Tulare. It has previously been agreed that every area will take a per capital cut of any award, for Kings County we don't have a huge population base that would guarantee us about 4% of the \$25 million. There has been more applications for those EDDA grants then ever seen before its amazing if interested in the application that we are making for health care we would love to have more support. Any questions?

Pauline- All Valley Printing- The grant that Ashley is pushing is that thru the Central Valley?

Lance - Yes it is.

Pauline - What are they offering us, maybe I missed that part, why are we not doing that grant with them?

Lance - They did not approach us, no indication we would even have a position in it.

Pauline - An we cant support both?

Lance - Yes we can but the only concern I have is they are competition grants, I just see this as our best course of action.





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Dan Ramirez, Proteus - I agree for us to go forward with just the one grant.

Unemployment Rate- Rosendo Flores

Rosendo reported out that we are currently working with the Sept data and that rate was 8.0%, this is the 3rd consecutive month Kings County has been in single digits, compared to Aug numbers it was 1% lower also below the year ago estimate of 10% and the estimated 6% for California and a 4% for the nation.

Lance - To add to the unemployment rate Kings county has rated number 2 for business growth in the Central valley just behind San Joaquin County.

Member Roundtable

-Wendy L (EDD)-Beginning Nov 1st UI staff is returning to Workforce, meaning we have staff back to regular line of business still doing services 100% virtually in Hanford office due to lack of security.

-Kris C (Career Tech Ed)- West Hills College Lemoore has been crazy busy with enrollment, of course state of California is down in numbers but working at our numbers we are stabilized as compared to last fall. Continue to in person enrollment its making a difference doing tons of work on apprenticeships. Taking referrals for apprenticeship director, received grant money for cyber security networking, three industrial technology, going after 2-3 more grants in CAI to develop grants in culinary, hospitality. There are two non credit programs that will be interesting - 1) Self pace program for industrial maintenance tech. 2) Maker Space program for laser engraver, 3D printer, vinyl printing and thermal printing. On the list of top 150 community college in the in the nation again its exciting this is from ASPEN group, 1 in 5 of CA and 3 in the Central Region. We are eligible to apply for \$1 Million ASPEN award.

-Pauline H (All Valley Printing)-I have been working with Craig & Sam T on grants money that will support manufactures to help improve efficacy.

-Dan R (Proteus)-I want to give a big shout out to Lance and JTO staff for all the grants and hard work.

-Jeannette T (JH Tackett) - Order way ahead for everthing, there is till a back shipment so it is taking awhile to get stuff delivered. Moving forward with new staff and partners.

