



Board of Directors Meeting
Monday, April 25, 2016 - 11:30 A.M.
Mountain Mike's Pizza
820 West Lacey Blvd, Hanford, CA 93230
Pizza & Salad Bar Buffet
Please R.S.V.P. by Friday 4/22
Phone (559) 585-3576 Fax (559) 585-7398

Meeting called by: Bill Fishbough, Chairman of the Board
Type of meeting: Regular Monthly Board Meeting

Agenda Topics

1. **Call to Order** Bill Fishbough
2. **Self-introductions**
3. **Chairman's Comments**
4. **Public Comment and Unscheduled Appearances**
Any person may directly address the Board at this time on any item on the agenda, or on any other items of interest to the public, that is within the jurisdiction of the Board. Five (5) minutes are allowed each item.
5. **Action Approval of Minutes:** February 29, 2016
6. **Action Approval of Budget/Cash Reports:** February 2016 Cobi Revious
7. **Lending Activity & Portfolio Report** Steve Stone
8. **President's Report** John Lehn
 - Action** A) Consider modifications to FY `16 Budget
 - Action** B) Consider FY `17 Budget
 - C) Presentation on the new Westside community, Quay Valley Quay Hays
 - D) Economic Development Activities
 - i. Economic Development update
 - ii. CCVEDC activity
9. **Highlights from member organizations** Fishbough
10. **Public comment on agenda items**
11. **Future Meetings**
Next Full Board Mtg. - **Tuesday**, May 31, 2016
Next Executive Committee Mtg. - May 23, 2016
12. **Adjourn**

**KINGS COUNTY ECONOMIC DEVELOPMENT CORPORATION
BOARD OF DIRECTORS
MINUTES**

DATE & TIME: March 28, 2016 – 11:30 a.m.
PLACE: Mountain Mike’s Pizza, Hanford
DIRECTORS PRESENT: Marlana Brown, Dr. Kristin Clark, Randy Dodd, Jim Gregory, David Kahn, Cam Maloy, Davis Taylor, Rob Tuttrup
DIRECTORS CALL-IN: none
DIRECTORS EMERITI: none
DIRECTORS ABSENT: Toni Baltierra, Bill Fishbough, Dave Dieter, Bill Hoover, Bob Lewis, Janet Long, JT Maldonado, Francisco Ramirez, Dr. Kristin Robinson, Mark Ross, Jeannette Sasser, Laurel Shockley, Doug Verboon, Colby Wells
LEGAL COUNSEL: Phil Maroot
GUESTS: William Munoz, Assemblyman Salas’ Office Kevin Mizner, College of the Sequoias
Jason Usher, Valley Business Bank Rogelio Caudillo, Senator Vidak’s Office
Darrel Pyle, City of Hanford
KCEDC/JTO STAFF: John Lehn, Jay Salyer, Steve Stone, and Shirley Alves

1. **Call to Order** – Vice Chairman Tuttrup called the meeting to order at 12:00 p.m. A quorum was present.
2. **Self Introductions** – Introductions were made. Dr. Kristin Clark was introduced and shared a brief bio.
3. **Chairman’s Comments** – none.
4. **Public Comment/Unscheduled Appearances** – none.
5. **Approval of Minutes:** Motion to approve the Minutes of January 25, 2016 as amended: David Kahn; Second: Davis Taylor. Vote was unanimous.
6. **Approval of Budget/Cash Reports:**
John Lehn presented the Budget & Cash Report for December 31, 2015 and January 31, 2016. Motion to approve the December 31, 2015 and January 31, 2016 Budget & Cash Report: Marlana Brown; Second: Randy Dodd. Vote was unanimous.
7. **Lending Report**
 - A) *Lending Activity:* Loan activity has increased. Since the 1st of January the EDC has loaned \$370,000 and there are more loans in the works.
 - B) *Loan Portfolio:* The loan portfolio continues to perform well. All loans are current with one exception.
8. **President’s Report**
 - A) *Consider filling unexpired vacancies on the EDC Board of Directors:* John Lehn spoke with Randy Dodd about filling Past President Don Warkentin’s unexpired term on the Executive Committee. Randy agreed. Motion to approve Randy Dodd as Past President: Cam Maloy; Second: Jim Gregory. Vote was unanimous.

John Lehn spoke with Dr. Frank Gornick in regards to the unexpired term of Don Warkentin on the Full Board. Dr. Gornick recommended that Dr. Kristen Clark, President of West Hills College Lemoore fill that term. For the other vacancy on the Full Board it was recommended that Laurel Shockley of Southern California Edison be considered to fill the unexpired term of Brian Thoburn of Southern California Edison. Motion to approve Dr. Kristen Clark and Laurel Shockley to fill the two vacancies on the Full Board: Cam Maloy; Second: Jim Gregory. Vote was unanimous
 - B) *Consider filling vacancies on the Loan Administration Board:* John Lehn reported Ron Shanoian, J.G. Boswell (Ret.), has retired from his position on the Loan Administration Board. John Lehn has contacted Martin Garcia, CPA, who indicated he was interested in serving on the Loan Board. Motion to recommend Martin Garcia, CPA fill the vacancy on the Loan Administration Board: Randy Dodd; Second: David Kahn. Vote was unanimous.

C) *Economic Development Activities*

- i) *Economic Development update:* Staff reported on new prospects: Automotive-Related Manufacturer, Compounding Pharmacy, Carpet Recycler, Biogas Producer. Current prospects: Quay Valley, Verwey-Hanford Dairy Digester, Tulare Lake Compost, Pitman Family Farms, Adventist Health Family Birth Center, Costco project, and TKI.

9. **Highlights from member organizations:**

West Hills Community College - Dr. Kristin Clark: Reported that West Hills is working on the Business Information Workers certificate classes. West Hills will be mailing out ribbon cutting invitations for the new student union and they're gearing up for their May 19th Commencement.

NAS Lemoore—Marlana Brown: Reported they're working with the Small Business Administration to conduct a Federal Contracting Workshop, tentatively scheduled in May.

Verdegaal Brothers—Jim Gregory: Reported he has the ballot signature cards for the water bond initiative.

Hanford Sentinel—David Taylor: Reported the "Explore Hanford" smartphone app needs more downloads.

City of Hanford—Darrel Pyle: Reported on the new restaurants coming into Hanford including Pieology, Dunkin Donuts, Five Guys Burgers & Fries and Buffalo Wild Wings. The mall just signed a lease for their largest square footage tenant to a solar company and just paid off the last of some assessment district bonds that were used to put in the sewer and water line in 12th Avenue. The City has been contacted by 2 hotel developers. A document was signed adding COS & the High School District to a piece of property owned by the City. The property will be developed into class room space for Future Farmers of America.

PG&E—Cam Maloy: Stated she's staying on the EDC Board.

Assembly member Salas' Office—William Munoz: Reported on April 20 we will be hosting along with Senator Vidak, the City of Hanford, the Hanford Chamber and the Tulare/Kings Chamber of Commerce as well as George Runner of the CA Board of Equalization, a small business seminar & resource expo at the Civic Auditorium. Also Assembly member Salas' office will be co-hosting "Honor a Hero Hire a Vet" job and resource fair at West Hills College. On Saturday at West Hills College Lemoore Assemblymember Salas and the Valley Air Pollution Control District will be hosting "Tune In and Tune Up" a free smog clinic.

Adventist Health—Randy Dodd: Reported on the opening of the Family Birth Center. Adventist Health's old hospital building will be kept and they're expanding the rural health clinic. The most recent California Partnership of San Joaquin Valley Board meeting was on the 18th of March.

College of the Sequoias—Kevin Mizner: Reported construction is now underway for the large student quad that's been approved for the Hanford campus and are now adding amenities to the campus giving it college campus feel as they continue to expand. Another temporary classroom project is starting soon.

10. Public Comment: none.

11. Meeting adjourned at 1:00 p.m.